No. CAI/CHA/815/01/2025

Embassy of India

Cairo

10th August, 2025

Subject : Replies to pre-bid queries

With reference to Tender No. CAI/CHA/815/01/2025 dated 28th July, 2025 published on Embassy's website and CPP portal inviting bids for Supply, Installation, Commissioning of Firewall and Establishing Network Infrastructure in the Embassy, following written pre-bid queries have been received which are replied as below:

Bidder's query	**Mission's Reply**
The quantum work is sufficiently mentioned in the tender and is clear and completely understood. We believe that the need to visit is optional. Is it correct	Yes. It is optional but no alteration or modification of bids will be allowed citing no pre-visit.
Kindly clarify in which Envelope the Form 3 shall be enclosed – Envelope 1 or Envelope 2	Tender Acceptance Letter (Form 3) need not be enclosed in any Envelope. It should be attached with the two sealed covered bids.
Kindly confirm the email size embassy can receive	25MB
We request to change the payment schedule to 80% of the payment will be made on delivery of material and production of claim with supporting document. Payment of 20% against successful installation and commissioning as per contract document and to the satisfaction of Embassy of India, Cairo.	Payment schedule can not be modified.

Technical Pre-Bid Queries :

Bidder's Query	Mission's Reply
A. Firewall – Performance & Hardware	
Kindly confirm whether the NGFW throughput refers to the combined performance of Firewall + IPS + AVC, or whether these are to be considered as independent throughput figures	(a) **9 Gbps IPv4 throughput** refers to plain stateful firewall performance, that is the throughput when only basic layer is enabled, without deep inspection features. (b) **1.6 Gbps NGFW throughput** refers to the throughput when all or most advanced services are enabled — particularly: (i) **Firewall + IPS (Intrusion Prevention System)** (ii) **AVC (Application Visibility and Control)** (iii) Possibly **URL filtering, anti-malware** and **SSL inspection**, depending on the vendor's test conditions. (c) The NGFW throughput (1.6 Gbps) is a combined performance figure with key NGFW features enabled — it reflects real-world performance under expected security inspection workloads. It is not in addition to or independent of the 9 Gbps.
Considering the high throughput requirement (up to 9 Gbps), we request clarification whether 10G SFP+ ports would be acceptable or preferred for future scalability	Interfaces throughput requirement as per mentioned specifications is high (up to 9 Gbps), but the 2 x 1G SFP ports (supporting up to 2 Gbps) are sufficient

	with current number of users and bandwidth requirements of Embassy of India as mentioned in technical specifications.
Kindly confirm the required quantity of firewall units under this bid	The quantity of Firewalls to be supplied is ONE.
Kindly clarify whether High Availability deployment is required (Active – Active or Active – Passive) and whether the second unit for HA needs to be included in the bid	As per current number of users of Embassy, we do not require Redundancy or High Availability Requirement (Neither Active – Passive nor Active – Active mode) and hence must not be included in the bid.
Please confirm whether the firewall will be used as an Internet Gateway device or for Internal Network Segmentation	Firewall will be used for both applications – Internet Gateway Device as well as Internal Network Segmentation.
B. 48-Port Network Switch	
Kindly confirm the quantity of 48-port switches to be supplied under this tender	Only one 48-Port Network Switch is required.
Please clarify whether POE/POE+ models are to be supplied as part of the current bid, or if it is sufficient that the proposed non-POE switches are compatible for future stacking with POE/POE+ models of the same family.	With respect to the current bid, only the proposed Non-POE switches are to be supplied, but it must be compatible for future stacking with POE/POE+ models of the same family.